

Specigram

Newsletter of the Pittsburgh Chapter,
Construction Specifications Institute
June 2015



June 9th Meeting

Awards!

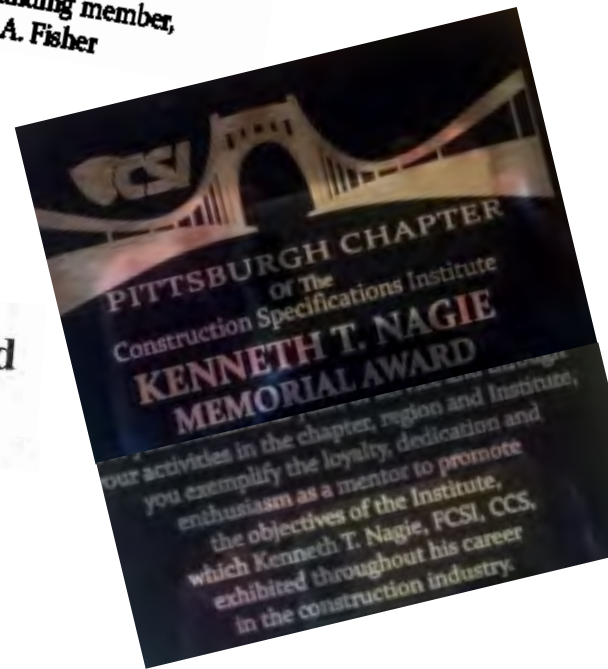
Annual Chapter Awards Banquet and Member Recognition Event

PITTSBURGH CHAPTER
Of The
Construction Specifications Institute
**RAYMOND A. FISHER
MEMORIAL AWARD**

For your
continuous years of service and through
your activities in the chapter, region and Institute,
you exemplify the ideals set forth
by the Chapter's first president
and one of its founding member,
Raymond A. Fisher

**Certificate of Merit and
Appreciation**

For your devoted and selfless personal contributions to the



THIS MONTH

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Cefalo's
428 Washington Avenue
Carnegie, PA 15106
412-276-6600

5:00 Board Meeting
5:30 Social
6:15 Dinner
7:00 Program

Cost \$35
Reservations: MAZell@NationalGypsum.com
(412) 951-8715

MARC Philadelphia recap!

June 2015

Philadelphia recently hosted the Annual Region Conference.

Pittsburgh had four members attend at the Best Western of Concordville, Pa.

Friday started with a tour of the Williamson Free Trade School. The school founded by Isaiah Williamson in 1888 is a three year post high school opportunity. The school offers courses in a variety of trades including Carpentry, Masonry, Painting and Horticultural to name a few. Once accepted the education is free. Placement upon graduation is better than 98%.

A few of the Session Topics:
Continuous Insulation and Weather Barriers,
Green Buildings Waste Energy Efficiently
Wood Revolution
Laminated Glass

The Saturday tour was the DOE Grid star Center at the Philly Navy Yard.

Once again Pittsburgh shined at the Annual Awards Banquet bringing home several awards.

Next year Baltimore will host the Conference. Then in 2017 it will be Pittsburgh's turn. Interested in helping? Contact Gail Nagie or Bill Vernon.



Gail Nagie receives Region President Margaret Chewning's Certificate of Appreciation for serving as Region Vice-President



Ron Dellaria receives Region Education Award from Awards Chair Steven Lawrey



Conference Chair Dave Stutzman, Jan Stutzman, and Terry Zapor, wife of Philadelphia Chapter president Walt Zapor.

MARC Philadelphia recap!

June 2015



Brian Trimble, Jane Trimble, Mitch Miller, David Lorenzini



Rich Strayer, Margaret Chewning, Gail Nagie



Rich Strayer
accepts Region
Education Award
on behalf of Mike
Moyta



Bill Vernon
accepts Region
Communications
Award on behalf
of Bob Bailey



Gail Nagie accepts the gavel as incoming Region
President

Highlights from the Board

June 2015

May 12, 2015 Scoglio Restaurant, Green Tree, PA

PRESIDENT'S REMARKS:

MARC was a good experience. Very good programs.

PROGRAMS:

June Awards Banquet to be at Cefalo's; Thornton to use same format as last year.

PUBLICITY:

No post card sent out for May meeting.

AWARDS:

Thornton will do same type of presentation as last year for Awards Banquet.

TECHNICAL/EDUCATION:

Registration for May 20 seminar is encouraging.

CERTIFICATION:

Two candidates who purchased the study guide took the CDT exam:
Raymond K. Nuna maker of Structure-Tec Group (passed)
Ron Morris of Overhead Door (outcome unknown)

STUDENT OUTREACH:

Last month's program was a success and Chatham students and professors expressed their thanks. Possibility of CMU participating next year.

GOLF OUTING:

15 foursomes registered so far.

MARC

2017 MARC in Pittsburgh - Nagie wants to hash out date to start meeting to plan.
Agree on 5/28/2015 at 5:30 pm at R3A offices.

Vernon, Strayer, Nagie, Prindibile attended Phil. MARC.

2016 MARC to be in Baltimore; Pittsburgh to host hospitality suite.

OLD BUSINESS:

Committee meeting to increase holiday party attendance. Bartley to take Moyta's place on the board.

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Member Profile: Stacy Jordon

June 2015

What is your company and what is your position?

I am currently working for Armstrong World Industries the Global leader in Ceiling and Wall Systems as an Architectural and Contract Sales Manager.

Tell us about your job.

I am what Armstrong refers to as a Full Line Sales Manger. My territory covers the A&D community, Distributors and all direct and in direct contractors as well as all facilities and owners in Western PA and West Virginia.

What part of your job do you most enjoy?

I enjoy calling on architects and working on specific projects. Seeing the job go from design schematics to construction is definitely the best part of my job. I am able to work on the spec, go through installation with the contractors and see the final product on every job.

If you weren't in your current job, what would you be doing?

I would love to be involved in a non-profit or charity organization. Always been my dream to work with the less fortunate and to do what I can to help.

What is the funniest/oddest thing that has happened in your professional career?

A few years back I got a call from a GC to look at a specialty ceiling that was falling out. It was a mad rush to get my installation specialist here from Indiana. We were onsite the next day and after a few minutes up in the ceiling we had to inform the contractor it was not an Armstrong Ceiling. Pretty scary they didn't know before they called us.

If you could change one thing about your profession, it would be:

Oh that would have to be the paperwork and the reporting. It takes up so much time that would be better spent visiting with customers. My mentor always said people buy from people and if you are not in front of those people they seem to forget about you!

What year did you join CSI?

I joined CSI in January of 2012 when I started with Armstrong.

What position(s) do you presently hold with CSI?

I currently do not hold a place on the board but I do assist with the Hospitality committee. Which I enjoy very much!

Why did you join CSI?

I joined CSI to network with the A&D community and build relationships with Specifiers in my community. My company wasn't represented in the past and I felt it was a great opportunity for me to introduce myself into the A&D community in my new position. It had definitely paid off.



Member Profile: **Stacy Jordon** (cont'd)

June 2015

What people influenced you most?

I would have to say Bob Bailey influenced me the most to join. I'd known Bob from my previous job with the Armstrong distributor and the work I did with the previous Armstrong representative. He pointed out that Armstrong wasn't involved before and how it would be a great way for me to meet and build relations with the A&D community now that I was in that position. I have to say it was the best decision I've ever made.

What do you see as the value of CSI membership?

The relationships you can grow. Meeting and being able to network on a regular basis with not only specifiers but also with other manufacturers' representatives.

What would you want somebody considering CSI membership to know?

That it is not only an opportunity to meet the architectural community but you can also network with other representatives or architects that you may not have one may have a great relationship with. You may not know the person but someone may and would be willing to introduce so you can build one. It feels like a large group of friends rather than a work group.

Tell us a memorable CSI experience:

I have to say my first year when I was given the Rookie of the year award! That just meant everything to me and I was so surprised! Made the decision to join even more memorable.

Person you learned the most from:

I learned the most from Mark Zell. He has really given an insight not only into CSI but the market itself. He covers a very similar territory and we've known each other for quite some time. He pushed me to not only join CSI but to help with a committee.

Tell us about your family.

I have an amazing family! I am so lucky! I met my husband in college and we married shortly after. We have been married for almost 12 years. We now have 2 beautiful children. Our oldest is 7 and he is a fireball. He keeps us busy with sports pretty much 4 days a week. Our youngest is 6 and she is just a sweetheart! She loves to play sports like her brother but she is totally a girly-girl! She loves putting on my shoes and makeup and play dress-up. They are my life and I would not change anything!

What's your favorite city?

My favorite city would have to be Chicago. I know I know I should say Pittsburgh but I just love the city of Chicago. The city has so much to offer.

What's your passion?

I am extremely passionate about my relationships. Whether that would be with family or friends or people I work or do business with. I am a very trustworthy person and sometimes that can be a bad thing! But I believe in people and always hope that people make good decisions. I am extremely passionate about my work but my family always comes first.

Member Profile: Stacy Jordon (cont'd)

June 2015

What's a true sign of success?

A true sign of success is happiness. You can have all the money in the world but if you can't say you are actually happy I'm not so sure you are successful. I am blessed with an amazing family, two beautiful children and I love what I do every day. That's Success!

Best advice anyone ever gave you:

Be true to yourself. Treat people the way you want to be treated. This isn't the best business in the world but if you surround yourself with good people and people you can trust it can be a successful one.

What would people be surprised to know about you?

Although I never worked for my family I do come from a long history of construction companies. My father and several of my relatives own construction companies. I've been around construction my entire life. I do know how to estimate jobs and do take offs. Many people are surprised that a sales manager knows how to read drawings and understand them.

Previous Member Profiles

May 2013	Lynn Fulton	June 2014	Bill Vernon
June 2013	Frank Hughes	July 2014	No newsletter
July-Aug 2013	RonnaLeah Prindible	Aug 2014	George Merges
Sept 2013	Larry Justice memoriam	Sept 2014	Kristian Reed
Oct 2013	Tracy Spencer	Oct 2014	Joe Kostuch
Nov 2013	Mark Womer	Nov 2014	Charles Brown
Dec 2013	Kate Schuster	Dec 2014	Kelly Brown
Jan 2014	("Progeny Profile" Liberty Prindible)	Jan 2015	Matt Lander
Feb 2014	Mike Moyta	Feb 2015	Gregg Scharrer
March 2014	Damian Carnegie	March 2015	Dante Amato
April 2014	Jim Geist	April 2015	Ken Nagie
May 2014	Deborah Merges	May 2015	Brad Bartley



Member News

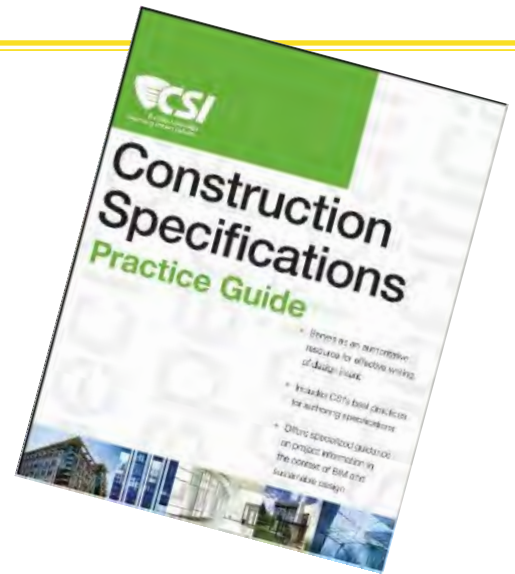
June 2015

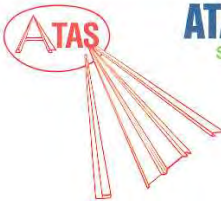
JUNE ANNIVERSARIES

- | | | |
|------|-----------------------|-------------------------|
| 15th | William Fieldler, Jr. | |
| 14th | Mike Szwedko | Bennett Supply Co. |
| 6th | Kate Schuster | V.O. George Group, Inc. |
| 3rd | Ron Morris | Overhead Door |
| 2nd | Damian Carnegie | AVT, Inc. |

NEW MEMBERS

- | | |
|---------------|-------------------------------|
| Bill Calloway | Dagostino Electronic Services |
|---------------|-------------------------------|





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Region Update

June 2015

The Region will host LOS August 14-15 in York Pa. We have worked to give this event a complete makeover. New events and other surprises are being added to make this weekend new and exciting.

If you are interested in attending contact Bill Vernon. If you are interested in serving on a Region Committee contact Gail Nagie. She is still looking for people to fill committee openings.



CONSTRUCT 2015



Golf Outing

June 2015

May 14 at Strawberry Ridge Golf Course, Harmony, PA

Joe Rolo of Builders Hardware had a hole-in-one and won 2 airline tickets to the destination of his choice!



On The Retro Side...

June 2015

WIN A NEW THUNDERBIRD



ENTER THE PLASTIC WALL TILE



"GET-ACQUAINTED" GIVEAWAY

Hundreds of Valuable Prizes for You
First Prize **FORD Thunderbird**
Second Prizes (2) **RCA VICTOR 31" Compatible Color TV Sets**
Third Prizes (7) **PROCTOR SP Portable Sewing Machines "Makes sewing a pleasure"**
Fourth Prizes (25) **WESTINGHOUSE Portable Transistor Radios**
Fifth Prizes (40) **OSTERIZERS by John Oster Mfg. Co. "The perfect Liquifier-Blender"**
Sixth Prizes (75) **Bosonia "Holiday" Flash Cameras by KODAK**
Seventh Prizes (150) **25-lb. rolls of all!**
 Your friendly plastic wall tile dealer wants you to "get acquainted" with the lovely new decorator and an exciting beauty of quality plastic wall tile.
 • GOES ON IN HOURS - (LASTS A WHOLE YEAR!)
 • COLOURS GO ALL THE WAY THROUGH!
 • WON'T CHIP, PEEL OR CRACK!
 • WIPES CLEAN WITH A DAMP CLOTH!
 • WONDERFUL CHOICE OF BECOUNTER COLORS!
 • COSTS SO LITTLE!

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THIS IS YOUR OFFICIAL ENTRY BLANK
 Fill in These First Three Lines Yourself! (Please print clearly)

YOUR NAME _____
 ADDRESS _____
 CITY _____ STATE _____

NOW DO THESE THREE SIMPLE THINGS

1. Call Western Union, Ask Operator 25 for the name and address of your nearest "Give-away plastic wall tile dealer."
 2. Take this entry to your dealer's store. He must fill in his name and address. There is nothing to fear. He'll be happy to fill in your entry blank - because if you win, he wins too!
 DEALER'S SIGNATURE _____
 STORE NAME _____
 ADDRESS _____
 CITY _____ STATE _____

3. Then, mail this completed entry to: Plastic Wall Tile Giveaway, P. O. Box 198, Mount Vernon, New York.

That's all you do. Your completed entry may win one of the hundreds of valuable prizes.

Follow These Simple "Give-Away" Rules

• Follow the instructions given on the official entry blank. Fill out the address given in paragraph 3 of the entry blank.
 • Entries must be submitted not later than October 31, 1955 and received by the sponsor not later than December 31, 1955. Only one entry in a single family.
 • The GIVE-AWAY (GIVE-AWAY) is confined to the Continental United States. Residents of Minnesota, Colorado, California, and Nevada are not eligible to participate. Correct entry in the states of New Jersey and Wisconsin and is subject to all other Federal, State and local regulations. Rules on hand wherever will be awarded on the basis of a random drawing to be held under the direction of the Manufacturer (Wall of the Plastic Wall Tile Giveaway Corporation) whose address is on this form. Winner will be notified personally by mail. Complete list of winners will be sent on request accompanied by enclosed statement regarding the week following the close of the GIVE-AWAY.




EASY TO ENTER...NO PUZZLES...NO JINGLES...NOTHING TO BUY...GET ACQUAINTED TODAY!

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June 2015

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