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### CSI PITTSBURGH CHAPTER MISSION STATEMENT

1. To support and promote the mission and core values of the Institute.
2. To help its members perform their jobs better by providing education and promoting certification programs.
3. To provide an opportunity for networking to facilitate project team building.

*Pittsburgh Chapter*  
*Construction Specifications Institute*  
*P.O. Box 367*  
*Wexford, PA 15090*

## October 14 Meeting

### Networking & Business Development

presented by Robin R. Zoufalik, CPSM



Now that football season is upon us, Robin Zoufalik, experienced and seasoned Business Development Professional will provide a new perspective on the blocking and tackling for networking and business development. No matter what personality you are the presentation will provide insight into how you can effectively thrive in a networking situation, enhance the way you meet and learn more about people and potential clients, and have fun doing it.

Technical professionals are often put into a situation that results in them being out of their comfort zone without any preparation or the skill set to be successful and have fun if it does not involve their technical expertise. Additionally, the valuable time spent at various meetings, events, and networking meeting feels like a waste of time and is spent without any plan going into it. Robin will provide information and real life examples to allow you to not only feel comfortable but also recognize the necessary planning that goes into attending meetings and events that will enhance your ability to improve revenue generation.

So join in on the fun and become comfortable in an activity that typically you dread.

Location: Cefalo's, Carnegie, PA  
5:00 Social, 5:30 Board Mtg, 6:15 Dinner, 7:00 Presentation  
Cost \$35  
Reservations: [MAZell@NationalGypsum.com](mailto:MAZell@NationalGypsum.com) (412) 951-8715

# President's Message

October, 2014

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by **Bill Vernon**

It was a great week in Baltimore (would have been fantastic if the Steelers could have won too). I had a great time and I hope those of you who joined us enjoyed it too. The educational sessions were excellent and the after-hour parties were a lot of fun (you'd never know there were spec geeks there).

The institute's annual meeting had two items for members to vote on; the first was a change in how institute directors would have been selected which was defeated and the second was to explore how the annual meeting could be opened up to more than those in attendance at Construct.

Regarding the opening up of the annual meeting to potentially happen on a virtual platform, those in attendance commented it seemed to be a good idea but the majority thought it should augment the in-person meeting in lieu of replacing it.

Our first Chapter meeting this year was a great success we had over 80 people in attendance with our partner ASHRAE it was about a 50/50 split in members. Sean Luther from GBA gave an informative presentation on the two 2030 challenge Districts in our region.

We are off to a great start this year -- please join us for upcoming presentations and tours.

I am looking forward to expanding and growing our outstanding chapter. Please join me and our hard working board at the next meeting at Cefalo's where we will have a presentation on Business Development.

*-Bill Vernon, Chapter President*



# Highlights from the Board

October, 2014

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## September 16 Meeting

By Teleconference

**PRESIDENT:** Two votes were brought up at Institute Convention, 1.) Institute Directors can now be selected from all members and 2.) voted to look into ramifications of making the annual meeting virtual or a mix of virtual and physical.

**HOSPITALITY:** Holiday party vendor stations are filling up with just a few left out of 25 total.

**PUBLICITY:** Miller will include Chapter awards on website and in newsletter; Silver logo will be displayed on Facebook page.

**MEMBERSHIP:** Carnegie asks to reach out to anyone on the list we may know that has dropped membership; new members will be introduced in October.

**LONG RANGE PLANNING:** Date needs selected to complete this process; Thornton will forward previous report to Vernon.

**AWARDS:** Region awards due date is December 31st; info will come from Nagie in October regarding Institute Awards Committee.

**STUDENT OUTREACH:** Chatham students enjoyed September meeting; Moyta asked for help with IDT presentation for CMU, CSI and YAF on Importance of Specifications and CDT, Brown volunteered to assist.

**NEW BUSINESS:** Walter Marlow resigned as Institute CEO, was there 8 years.

## Need to get your name out there?

Get included in our Newsletter!  
Only \$50/year!

Host a table top display at our next meeting!

Been seen on the CSI website!

Click [HERE](#) for details.

**Find Contractors  
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**ARDEX  
AMERICAS**

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ARDEX Tile and Stone Installation Systems  
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ARDEX Substrate Preparation Products  
ARDEX Polished Concrete Systems  
ARDEX ARDIFLO™ System  
ARDEX Engineered Concrete Systems

# Member Profile: Joe Kostuch

October, 2014

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## Joe Kostuch

**Company:** The K Group Pgh LLC 412-417-3494

**Tell us about your job:** Independent Manufacturer Rep Agency. We are in the process of filing for WBE status. My wife is President. We represent:  
Chicago Metallic / Rockfon – metal ceilings and specialty panels  
Sound Concepts – Acoustical wall panels, baffles, & diffusers  
AS Hanging Systems – Picture and display hanging systems  
InterSource Specialties – GRG & PVC decorative ceilings, GRG & metal access doors

**What part of your job do you most enjoy?** Solving problems.

**If you weren't in your current job, what would you be doing?**  
More volunteer work. (and babysitting my grandsons.)



**What's the funniest/oddest thing that has happened in your professional career?** Funniest: When Bob Bailey threatened to knock me on my butt during lunch. Oddest: When I was involved with work at the Pentagon they would take me to different areas to ask my opinion on how to fix a problem but they would not tell me what the area was used for or what it was named.

**What year did you join CSI?** I believe I have been a member for around 15 years.

**Why did you join CSI?** Networking.

**Which people influenced you the most?** Bob Tench, Ken Nagie, Marty Thornton, Denny Buirge, Bob Bailey, Sandra Hundley, George Merges – All were a big influence to me when I first joined CSI and I consider not only very good architects but quality people.

**What do you see as the value of CSI membership?** For someone that came from the manufacturing side – NETWORKING.

**What CSI certifications have you earned?** MasterFormat Accredited Instructor.

**What would you want somebody considering CSI membership to know?** If you join, be a participating member.

**Tell us a memorable CSI experience:** The day Bob Tench called me to solve a problem he had and I had the answer.

**Person you learned the most from:** Bob Tench and Ken Nagie were a huge influence on me, with Marty and Denny close behind.

(continued next page)



# Member Profile (continued)

October, 2014

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## Joe Kostuch

**Tell us about your family:** My wife Joanne and I will be married 40 years in October. I have 2 sons I am extremely proud of, Joe and Jonathan. I also have 2 Grandsons that I love more than anything - Nico, 3, and Luca, 1.

**What's your favorite city?** Tie between Washington, DC and North Myrtle Beach, SC.

**What's your passion?** Being a good Papa.

**What's a true sign of success?** If your children grow up to be good people. Without family you have nothing.

**What's the best advice anyone ever gave you?** Bob Tench (I will clean up his language) said, "Kostuch, never be afraid of an architect because we depend on "butt heads" like you to give us the answer when we don't know what to do."

**What would people be surprised to know about you?** In my younger days I worked as a doorman and a bouncer. I am a cancer survivor.

## Member News

### New Members

David Moyer   Stanley Security  
Allan Brock   Brock Associates

### October Anniversaries

32nd	Timothy Fyock	Benchmark Engineering & Construction Company, Inc.
19th	Joel Cluskey	RSH Architects
14th	Barbara Smith	Barbara J Sales Associates, Inc.
8th	Toby Knight	Knight Athletics, Inc.
7th	Peter Eritano	CMS
6th	Barbara Ruppel	
6th	Kimberly Hummel	
5th	Lynn Fulton	CDMSmith
1st	Patrick Rossi	Stanley Black & Decker

# Member News

October, 2014

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## Welcome the newest member of the CSI family!

Lynn and Rob Fulton are the proud  
parents of a baby girl.

**Ava Marie Fulton**

was born September 2 around 3:30  
p.m., slightly over 6 lbs. Ava, Lynn, and  
Rob are all doing well.



# CONSTRUCT 2014 – Baltimore

October, 2014

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Tall ship in harbor September 10



Deb Merges, Greg Merges, David Miller



Harbor from dinner cruise ship September 10



Former Institute President Paul Bertram, FCSI,  
with Mike Lechleitner



Tall ship in harbor September 10



# CONSTRUCT 2014 – Baltimore

October, 2014

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The harbor on the evening of September 10



Matt Porta (Denver), Marvin Kemp (Baltimore), and Matt Fochs (CSI's Manager of Community Development)



Green wall at PNC Bank



Tall ship in Harbor September 10



# Last Month's Meeting

October 2014

CSI Pittsburgh kicked off the 2014-2015 year with a very well-attended joint meeting with ASHRAE. Sean Luther of Green Building Alliance spoke on Pittsburgh's 2030 District.

Special thanks to Sam Tascarella and the members of ASHRAE for a great meeting!



# Fall Golf Outing

October 2014

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**Thursday, October 9th**

## **Cranberry Highlands Golf Course**

**9:30am Registration**

**10:00am Tee Time**

**\$75.00/person or \$280.00/foursome**

**\$50 per hole sponsor**

**Payable by check or credit card at course**

**Scramble Format**

**Hot dog and drink at the turn**

**Snacks and prizes to follow**

***RSVP and checks to:***

**Mark Womer**

**526 Stirrup Drive**

**Greensburg, PA 15601**

**(724) 708-6106**

# Upcoming Programs

October 2014

November 11, 2014

## Tour of Scott Hall at Carnegie Mellon University

The Sherman and Joyce Bowie Scott Hall will be the newest addition to the Carnegie Mellon University Campus. The 100K SF building will house wet and dry laboratories, collaborative and office spaces, a cafe, and a 10K SF cleanroom facility. This will become the new home for Nano Fabrication, Wilton E. Scott Institute for Energy Innovation, and it will provide an on campus location for the Biomedical Engineering Department.

**THIS WILL BE A HARDHAT TOUR.**

*Presented by Bob Reppe, Director of Design for CMU*

*5:00-6:00 Tour*

*Dinner to follow at location TBD*



Scott Hall will be comprised of two unique components, the North Wing and the Courtyard. The North Wing will be an elevated multi-story structure built on the hillside between Wean and Roberts Halls which is a major crossroads for campus infrastructure. While the Courtyard will be a surface level structure built in the service space between Hamerschlag, Porter, and Wean Halls.

The Courtyard structure will incorporate a green roof and walk-way which will extend the historic Hornbostel Mall to the North Wing. Here, a centrally located cafe will become a vibrant gathering space for the entire University. The new space will enrich the campus fabric and strengthen connectivity by linking four major buildings, Hamerschlag, Porter, Roberts and Wean Halls.



# ***Upcoming Programs***

October 2014

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**December 9, 2014**

## **9<sup>th</sup> Annual Holiday Gala at The Chadwick**

**Make plans for the CSI Holiday/Dessert Party  
to be held at The Chadwick (in Wexford) on Tuesday, December 9<sup>th</sup>!**

*Sponsors will have various stations featuring specialty desserts  
or hors d'oeuvres station supplied by the Chadwick.  
In addition, vendor sponsors will display promotional literature about their  
company  
and the products they represent.*

**Time: 6:00 until 9:00.**

**Cocktail reception from 6:00-7:00 allows vendors to socialize  
with all attendees  
before the trade show begins (7:00-9:00).**

*New for this year we will be accepting payment in the form of PayPal (with  
nominal service fee). More details regarding this option can be found by  
visiting our chapters website at: [www.csipittsburgh.org](http://www.csipittsburgh.org)*

Interested in being a sponsor?

Contact Jim Geist

Sherwin-Williams Co.

Office: 724-933-1900 x104

Cell: 412-389-5635

[Jim.I.geist@sherwin.com](mailto:Jim.I.geist@sherwin.com)

# ***Upcoming Programs***

October 2014

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January 13, 2015

## **Tour of Mt. Lebanon High School Construction/Renovation Project**

Architect: Celli-Flynn Brennan Architects and Planners (CFB), architect of record.

Partnering with CFB is the Chicago based firm of OWP/P who led, in collaboration with CFB, the schematic and design development effort.



Aerial view from the south west with new fieldhouse and academic building in the foreground; existing historic academic building and auditorium and theatre buildings beyond.



View of new Center Court.

Tour: 5:00 p.m.

Dinner following tour at Cefalo's in Carnegie.

# Ohio Valley Chapter Roof Consultants Institute Education Day



November 7, 2014  
Hudson, OH  
(About 30 miles Southeast of Cleveland)

Ohio Valley Chapter of RCI is once again bringing to you a series of excellent educational sessions for roof consultants, designers, specifiers, and owners looking to keep up with the dynamic and innovative modern construction industry. Get **SIX HOURS** of **RCI CEH's (pending)**, see great exhibits, and do some valuable networking all in **ONE DAY!**

## PROGRAM AGENDA

7:15 – 8:00 am	Registration, Continental Breakfast, and Networking
8:00 – 9:00 am	<b>Cold Weather Masonry Construction</b> <i>Speaker: Tom Nagy with International Masonry Institute</i>
9:00 – 10:00 am	<b>Designing and Detailing with Rain Screen Walls</b> <i>Speaker: Tom Nagy with International Masonry Institute</i>
10:00 – 10:30 am	Break - Visit with Tabletop Exhibitors and Networking
10:30 – 11:30 am	<b>Wall Insulation in Multi-Story Buildings</b> <i>With Owens Corning</i>
11:30 – 12:30 pm	Lunch - Visit with Tabletop Exhibitors and Networking
12:30 – 2:00 pm	<b>Fall Protection and General Safety for RRC's and RRO's on the Jobsite</b> <i>Speaker: Rob Shearer with Shearer Safety Services, LLC</i>
2:00 – 3:00 pm	<b>Secondary Moisture Control with Building Wraps</b> <i>With Carlisle Coatings &amp; Waterproofing</i>
3:00 – 3:15 pm	Break - Visit with Tabletop Exhibitors and Networking
3:15 – 4:15 pm	<b>Wall Failure Over the Winter: A Case Study</b> <i>Speaker: Dan Lawrence with Mays Consulting and Evaluation Services, Inc.</i>
4:15 – 5:00	<b>Chapter Meeting</b>

Pre-registration through 10/31/14 for the Program is

**\$125 for Ohio Valley Chapter RCI Members and \$150 for Non-Ohio Valley Chapter Members.**

*Although prior payment is preferred, onsite registration and payment will be available. On-site and registrations made after 10/31/14 is \$150.00 for everyone. A continental breakfast and lunch is included in the registration fee.*

**RCI educational hours will be provided to qualified registrants.**

Registrants are responsible for their hotel and travel arrangements. If you have specific meeting questions, please direct them to the OVC-RCI staff at [ovrci@assnsoffice.com](mailto:ovrci@assnsoffice.com) or call 888-294-0084.

***Tabletops are available for a cost of \$250 and include one meeting registration!***

Name: \_\_\_\_\_ Nickname: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_

PH: \_\_\_\_\_ FX: \_\_\_\_\_ Email: \_\_\_\_\_

Number of Attendees \_\_\_\_\_ Table Top Display: yes or no Amount Enclosed: \_\_\_\_\_

☐ Check Payable to OVC-RCI ☐ VISA ☐ MasterCard ☐ American Express ☐ Discover

Card Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Signature: \_\_\_\_\_ Billing Zip Code: \_\_\_\_\_

Please return form and payment to: OVC-RCI 2077 Embury Park Road - Dayton, Ohio 45414 or via FAX: 937-278-0317  
Cancellations will not be accepted after October 31, 2014. Full refund for cancellations on or before October 31, 2014.



OHIO VALLEY CHAPTER RCI  
2077 Embury Park Rd.  
Dayton, OH 45414



November 7, 2014  
Education Day  
6 RCI CEH's

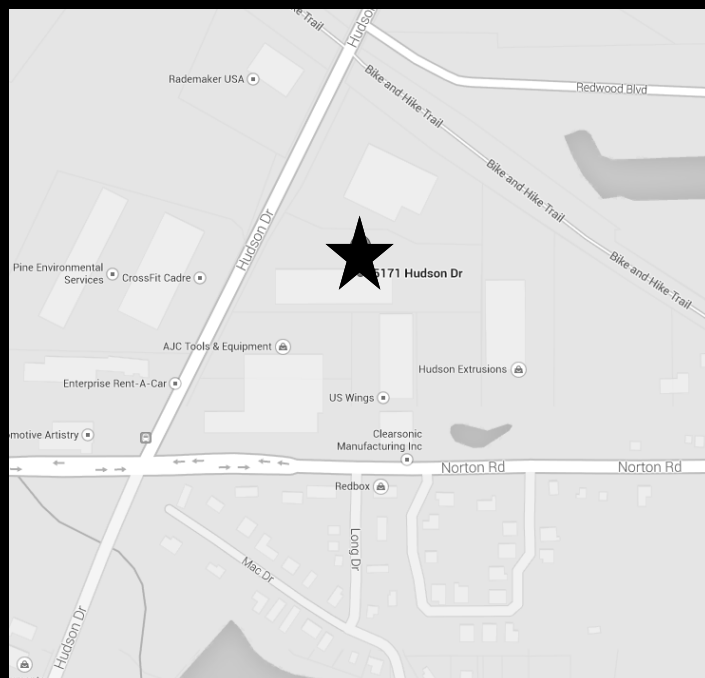
## LOCATION:

BAC Northern Ohio  
Regional Training Center  
5171 Hudson Drive  
Hudson, Ohio 44236  
(About 30 miles Southeast of Cleveland)

## NEARBY HOTELS:

Hampton Inn Stow  
(330) 945-4160

Courtyard Akron Stow  
(330) 945-9722



For more information about the Ohio Valley Chapter of RCI go to [www.rciohiovalley.org](http://www.rciohiovalley.org)

# Chapter Leadership

October 2014

## Officers

### *President*

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[rbailey@ikminc.com](mailto:rbailey@ikminc.com)



# BLOOD DRIVE

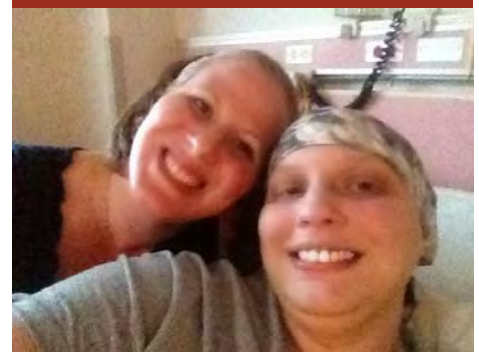
*On behalf of*

## KAYLA NEWCOMER

Kayla is the 31 year old, sister of past Chapter President, Miki Vargo, and has recently been diagnosed with Acute Myeloid Leukemia (AML). AML is a form of blood cancer which causes bone marrow cells to mature improperly, resulting in abnormalities in the white, red and platelet making blood cells. In general, cancer patients may require up to 4 pints of blood every day for 2-4 weeks in order to tolerate some treatments. Since being diagnosed in May, Kayla has spent the majority of her time at UPMC Shadyside Hospital receiving chemotherapy and roughly two dozen blood and platelet transfusions. These transfusions were made possible by the blood products donated by strangers through the Central Blood Bank. When not in the hospital, Kayla is at home in Windber, PA, where she cherishes spending time with her 3 young boys and family; the driving forces behind her strength to fight and beat this cancer.

.....

*This blood drive is a "Replenishment Blood Drive." All blood types are welcomed and blood donated will be used to help replace blood used by Kayla and others. There are no specific times, dates or locations for the drive; just contact the Central Blood Bank to schedule an appointment at a location, date and time most convenient for you. Please make sure to use Kayla's identification number: **Z-0020877**.*



- All Blood Types are welcomed and needed, especially 0 negative.
- 1 Single donation can save up to 3 people.
- A person is able to donate blood every 56 days; and platelets every 14 days.
- The shelf life of Red Blood Cells is 42 days; Platelets only 5 days; & Plasma may be frozen for up to 1 year.

### The Holiday Challenge

The person who donates the most number of times up until December 9, 2014, will receive free admittance to the CSI Pittsburgh Holiday Gala (compliments of Gail Nagie)



**1-866-DONORS1**

**1-866-366-6771**

**[www.centralbloodbank.org](http://www.centralbloodbank.org)**

*\*See also attached list of location to donate*



# CENTRAL BLOOD BANK

# LOCATIONS TO DONATE

DONATE BLOOD. SAVE LIVES.

KAYLA NEWCOMER Z-0020877

## Armstrong County Memorial Hospital

One Nolte Drive, Kittanning, PA 16201

Second Monday of every month: 12-7

## Beaver

Beaver United Methodist Church, Fellowship Hall

345 College Avenue, Beaver, PA 15009

M: closed T: 12-7 W: closed TH: closed F: closed S: closed SU: closed

Parking available behind church

## Butler

Morgan II Building, Suite 206

127 Oneida Valley Road, Butler, PA 16003

M: 12-7 T: closed W: 12-7 TH: 12-7 F: 7:30-2:30 S: 7:30-2:30 SU: closed

## Cranberry

Butler Centre, 2nd Floor

20421 Route 19, Cranberry Twp., PA 16066

M: closed T: 12-7 W: 12-7 TH: 12-7 F: closed S: 7:30-2:30 SU: 7:30-2:30

## Crawford County

The Community Center of Crawford County

1034 Park Avenue, Meadville, PA 16335

M: 2-6 T: closed W: closed TH: closed F: closed S: closed SU: 11-3

## Downtown Pittsburgh

Law and Finance Building

429 Fourth Avenue, Pittsburgh, PA 15219

M: closed T: 12-7 W: 7:30-2:30 TH: 12-7 F: closed S: 7:30-2:30 SU: closed

Parking validated in donor center for Macy's garage

## Franklin

Knights of Columbus #1020

1436 Liberty Street, Franklin, PA 16323

First Thursday of every month: 3-7

## Green Tree

Five Parkway Center

875 Greentree Road, Pittsburgh, PA 15220

M: closed T: 7:30-2:30 W: 12-7 TH: 12-7 F: closed S: 7:30-2:30 SU: closed

## Greensburg

Greengate Commons

6044 Route 30, Suite 300, Greensburg, PA 15601

M: closed T: 12-7 W: closed TH: 7-2 F: closed S: 7:30-2:30 SU: closed

## Greenville

Greenville Plaza West

100 Hadley Road (Route 358), Suite #2, Greenville, PA 16125

M: closed T: closed W: 12-7 TH: closed F: closed S: 7-2 SU: closed

## Grove City

Pine Grove Village Shopping Center

12 Pine Grove Village Drive, Grove City, PA 16127

M: closed T: 12-7 W: closed TH: 12-7 F: closed S: closed SU: closed

## Harmar/Fox Chapel Area

Harmar/Fox Chapel Area Office Center

2585 Freeport Road, Suite 207, Pittsburgh, PA 15238

M: closed T: 12-7 W: closed TH: closed F: 7:30-2:30 S: 7:30-2:30 SU: 7:30-2:30

## Jameson

Jameson Health System South Campus

1000 South Mercer Street, New Castle, PA 16101

M: closed T: 3-7 W: closed TH: closed F: closed S: closed SU: closed

## Kittanning

West Kittanning Fire Department

401 Arthur Street, Kittanning, PA 16201

Fourth Monday of every month: 12-7

## Monroeville

Behind Miracle Mile Shopping Center

4075 Monroeville Boulevard, Monroeville, PA 15146

M: closed T: 12-7 W: 12-7 TH: 12-7 F: 7:30-2:30 S: 7:30-2:30 SU: 7:30-2:30

## Moon Township

Edgetowne Square

1005 Beaver Grade Road, Coraopolis, PA 15108

M: 12-7 T: 12-7 W: 12-7 TH: 12-7 F: closed S: 7:30-2:30 SU: closed

## Natrona Heights

Heights Plaza

1703 Union Avenue, Natrona Heights, PA 15065

M: closed T: 12-7 W: closed TH: 12-7 F: closed S: closed SU: closed

## North Hills

McKnight North Professional Center, Suite 600

9365 McKnight Road, Pittsburgh, PA 15237

M: 12-7 T: 12-7 W: 12-7 TH: 12-7 F: 7:30-2:30 S: 7:30-2:30 SU: closed

## Oil City

Elks Lodge, Dining Hall

111 Sycamore Street, Oil City, PA 16301

Second Thursday of every month: 3-7

## Peters Township

Center Presbyterian Church

255 Center Church Road, McMurray, PA 15317

M: closed T: closed W: closed TH: 1-7:30 F: closed S: 7:30-2:30 SU: closed

## South Hills

The Manor Building

4701 Baptist Road, Pittsburgh, PA 15227

M: 12-7 T: 12-7 W: closed TH: 12-7 F: 7:30-2:30 S: 7:30-2:30 SU: 7:30-2:30

## St. Clair Hospital

1000 Bower Hill Road, Pittsburgh, PA 15243 (conference center)

M: closed T: closed W: closed TH: closed F: closed S: 7:30-2:30 SU: 7:30-2:30

Parking tokens are available

## Washington

Jefferson Court Plaza

124 West Chestnut Street, Washington, PA 15301

M: closed T: 12-7 W: 9-4 TH: 12-7 F: closed S: 7:30-2:30 SU: closed

## Weirton

St. Thomas Episcopal Church

300 Three Springs Drive, Weirton, WV 26062

First Monday of every month: 12:30-5:30

Every other Monday of every month: 1-6:15

Parking available in lot behind building

## Wheeling

Wheeling Hospital Clinic, Second Floor

58 16th Street, Wheeling, WV 26003

Second and fourth Tuesday of every month: 2-6

Parking available in lot behind building

All location days and hours are subject to change.