



April 10, 2018

DODGE
DATA & ANALYTICS

2018 CONSTRUCTION OUTLOOK

Dan Palmer, Senior Director, Data Acquisition for Dodge Data & Analytics, will present the following:

- An explanation of the construction analytics process.
- A macro- and micro-economic look at the data and statistics.
- Insights into how we got where we are and what the 2018 expectations are.
- How to prepare to better attack your job in 2018 so that you can be more successful!

Cefalo's Restaurant

428 Washington Ave Carnegie, PA 15106

Board Meeting 5:00

Networking 5:30

Dinner 6:15

Program 7:00

Dinner Cost: \$35/person at the door

Reservations by Friday April 6 MAZelevkovitz@nationalgypsum.com

Highlights from the Board

April 2018

President's Remarks

Attended Region Call yesterday. About four from the Board plan to attend MARC18. Region membership last month 200 people.

Secretary

No board meeting occurred after February Speed Dating event.

Programs

April will not be Student event since it was held in November. Considering future forecast in construction. Tonight's meeting is available for AIA credit. Potential tour of glass fabricating plant in Cheswick PA.

Publicity

Postcards last this month. Information needed from speakers (this month there was a last-minute change regarding speaker). Question about if postcards are needed, which cost \$60 per month. New set of sponsors in Specigram, more are welcome.

Membership

111 as of today. 108 last month. No update from Chair.

Tech/Ed

Looking for information on SSPC for possible seminar.

Certification

Three people so far are interested and will plan to purchase home study course.

Awards

Institute nominations due 1st weekend in May. Consider M. Vargo for work on MARC17 (non-periodical). Bill Vernon will prepare nomination and plan for completing by end of April. Submit as early as possible. Will also consider Specigram (periodical).

GBA Liason

Carty attended several local events.

Golf Outing

Targeted for May, no venue or date yet established.

New Business

Elections - V-pres, Secretary and two directors in addition to President, are on ballot. Need to initiate discussion about serving on Chapter management. Need to vote in April. Various names discussed for each position.

Member News

April 2018

April Anniversaries

Brian Joos	Brian Joos
Martin Thornton II	WTW Architects
Michael Bosco	DLA+ Architecture & Interior Design
Joseph Kostuch	The K Group PGH LLC
RonnaLeah Prindible	Dodge Data & Analytics
Barbara Matejka	HHSDR Architects/Engineers
Mark Viola	Source Architechnology
James Geist	The Sherwin-Williams Co.
John Bliss	R.I. Lampus Company
Pamela Neely	Inpro
Jason Hamilton	
Patti Lampl	HoLampCo International

New Members

Aaron Spencer	REPS Of Ohio
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Current Membership: 111

Courtney Watson, CSI, CDT, is now Sales Representative for the Fire Protection Division of GCP Applied Technologies. Her territory comprises Western PA, OH, WV, KY, MD, VA, and Washington, D.C.
courtney.t.watson@gcpap.com

The Awards Committee of the Middle Atlantic Region of the Construction Specifications Institute advises that the following nominees from the Pittsburgh Chapter have been selected for Award:

- **Bob Bailey, CSI, CCS, AIA, LEED AP** – Education
- **Bob Bailey, CSI, CCS, AIA, LEED AP** – Communications, Periodical
- **Michael Vargo, CSI, LEED AP BD+C** – Communications, Non-Periodical
- **Kate Schuster, CSI** – Communications, Electronic
- **Catherine Houska, MBA, CSI** – Technical

The Pittsburgh Chapter should be especially proud that among stiff competition of four total nominees, it will take home the highest award the Region bestows on a firm or organization:

- **Allegheny Millwork & Lumber Company** – Organizational Certificate of Merit

The Awards Committee commends the Pittsburgh Chapter, and particularly Mr. Vernon, for efforts to submit six award-winning nominations to the Region, and for the excellent quality of those nominations.

Member Profile - *Brett Wygal*

April 2018

What is your company and what is your position?

Territory Manager at The Garland Company, Inc.

Tell us about your job.

The Garland Company is a full-service roofing and waterproofing manufacturer. The full-service component of our business model allows for me to be involved in all stages of the construction process. This includes Roof and Wall Evaluations, Recommendations, Capital Budgeting, Design Assist, Jobsite Inspections, and Preventative Maintenance.



What is your education background?

Finance undergraduate degree from Indiana University of Pennsylvania and MBA from the University of Pittsburgh.

How many years have you been in the industry?

I've been with Garland for just over four years now, but in Construction material sales for over 10 years.

What part of your job do you most enjoy?

I absolutely love working on developing roofing designs that maximize the performance and life expectancy of the system. Every building is different and therefore every roof system in design should be treated as such. Optimizing roof designs to client needs, building aspects, exposure conditions, and life cycle value is very rewarding when done correctly. Plus, my kids think it's cool that I'm on a roof everyday.

If you weren't in your current job, what would you be doing?

Construction is definitely right for me. If that were not an option though, I always thought I would enjoy being involved in Education.

What was your first job?

Paper Delivery Professional (ages 12-14), Bank Teller (post college).

What year did you join CSI?

2015

Why did you join CSI?

Brett Younger from IMETCO recommended that I check it out. Great advice!

Member Profile - *Brett Wygal* (cont'd)

April 2018

What people influenced you most?

I have been extremely fortunate in my Professional life to have had several mentors. Oddly enough, those mentors evolved in a way that resembled my career growth. Currently I have a few different mentors at the same time, from which I model certain strengths that they possess to help foster my continued growth.

What CSI certifications have you earned?

I earned my CDT last December...and was/am pumped. Great content and I would recommend pursuing that certification to anyone involved in the development of CD's.

What would you want somebody considering CSI membership to know?

Like most things in life, you aren't going to receive the benefits if you are unwilling to make an investment. I try to attend every meeting that I can, and am always glad that I do. The benefits compound the longer I've been involved.

What do you see as the value of CSI membership?

CSI Membership is extremely rewarding to me. I learn something valuable from every meeting. Sometimes I learn the most from meetings that have a topic that, upon first glance, I wouldn't think would pertain to me very well. The CSI mission is always clear during the meetings, as well as in every professional interaction I have had with the active membership. The relationships are priceless.

Tell us a memorable CSI experience

It was at my first meeting. That was a 'Smarter than a Specifier' event that, by the way, I thought was a LOT of fun! When I was up with my team answering questions, there was a Division 07 question to which I should've known the answer. My mind froze, likely due to nerves, and I missed it. Not sure if anyone noticed, but I certainly did. Yikes! I told my wife and she ridiculed me.

Person you learned the most from:

Just recently I was very impressed by one of our active membership. One of our systems was in position to be listed in a specification on a tough job. I really wanted the job with the client and Design Firm. However, after collaborating with the Architect and many discussions with my Engineering Department, we decided that a couple of other systems (not manufactured by us) would be a better fit. Doesn't happen often, but in this case it did. What impressed me the most was that the Architect was understanding and appreciative, even though that meant more rework to the spec. It was great to see the mission of CSI carried out by example.

Tell us about your family.

My lovely wife, Kristen, and I have been together for 10 years. We have three children: Zoe (5), Cora (2.5), and Zachary (8 months). We have a full house and it is more fun than I could've ever imagined. And it is loud almost always.

Member Profile - *Brett Wygal* (cont'd)

April 2018

What's your favorite city?

Is it lame to answer Pittsburgh?

What are your hobbies?

Roofing. Golf. Exercise.

What's your passion?

I'm passionate about my work (see next answer).

What's a true sign of success?

I believe success is very personal and means different things to different people. For me, I feel most successful when I can have true interest, excitement, and fulfillment from my career. I believe in what I am doing, passionately, and that is the most rewarding part of my career.



Best advice anyone ever gave you:

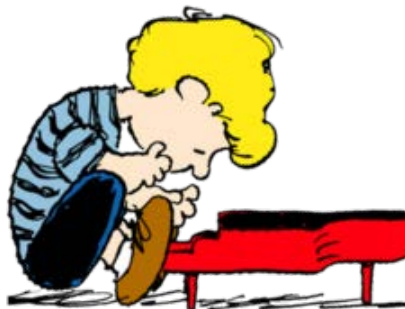
When I was just getting started in Construction, someone had said to me 'You are too busy not to answer you phone'. I don't know why, but that stuck with me over the last 10 years. Unless I am in a meeting, I answer my phone whenever it rings. I do believe this makes me more efficient and effective.

What would people be surprised to know about you?

I marched and taught in competitive Drum Lines for over 20 years. Many of my summers were spent touring the US and Canada on a bus and sleeping on Gym floors. That definitely helped to shape who I am and it was my passion growing up. I'll buy the first person a drink that can name another active CSI Pittsburgh member that also marched in and taught competitive Drum Lines (as profiled many Specigram issues back)....

Who is your favorite "Peanuts" character and why?

Schroeder without a doubt. I appreciate his passion for the Arts. Also, I definitely like how he is unaffected by Lucy's constant pursuit and the other chaos that typically surrounds him.



Region Report

April 2018

In about two weeks the Region will gather in Winchester Virginia for its annual conference.

I hope to see several members of the Pittsburgh Chapter in attendance. Come on down and visit with new friends and old acquaintances for a jam-packed weekend.

It's not too late to register. Please let me know if you are planning to attend.

-Gail Nagie, CSI Mid Atlantic Region President

MARC 2018

April 19-22, 2018

at the

The George Washington

A Wyndham Grand Hotel

in Old Town

Winchester, VA

in the heart of the
Shenandoah Valley

with Revolutionary &
Civil War Historic Sites +
Regional Tourist Attractions



Chapter 60th Anniversary

April 2018

CSI Pittsburgh 60th Anniversary Celebration

Saturday, September 15, 2018

Edgewood Country Club



Theme: Oktoberfest

plus

2017-18 Chapter Awards

Review of Chapter Accomplishments

Sponsorship Options:

\$500 Full page ad in program plus a poster board

-outside rear cover is sold.

\$250 1/2 page ad in program book plus 1/2 poster board

-valet parking sponsorship is sold.

\$125 1/4 page Business card ad

CSI's Academy on Risk Management to feature Jeremy Baker and Corey Zussman



Sofitel Chicago Magnificent Mile
April 26-27, 2018, Chicago, IL

[Click here for more information](#)

Identifying and discussing the most common causes for disputes and claims in a project team and the risks that result from labor shortages in the United States are the focus of Jeremy Baker and Corey Zussman, CSI, CDT, AIA, NCARB, ALA, RWC, RRO, CQM, LEED AP BD+C, at the CSI Academy, April 26-27 in Chicago. As an Academy participant, you will come away with a holistic understanding of the most common personnel risks that affect the construction project and be able to identify ways to address or train staff to lessen those risks.

Jeremy is an attorney specializing in Dispute Avoidance. He has represented property owners, developers, design professionals, contractors, and lenders, and will use this experience to provide background on the top 10 risks that lead to delays or disputes between the conception and execution sides of the project team.

Corey, Quality Assurance Director for Pepper Construction Group, LLC, is an architect and prolific writer on "Lessons Learned" and plans to leverage his nearly 30 years of experience in design, pre-construction, preservation, and construction to identify a number of personnel and training related risks that continue to plague the construction industry.

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April 2018



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April 2018

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